



SUSTAINABLE TECH / ENQUIRY CONCEPT

Product enquiry sheet

Understanding the requirement before choosing equipment

This fictional enquiry describes a material-handling need. It demonstrates how an early conversation could separate the customer's intended result from the technical information still needed.

Illustrative request

The example operator wants to explore a more consistent way to prepare a material stream for its next processing step. No equipment model or performance figure has been selected.

Topic	Sample context	Information to confirm
Material	A mixed material stream in this fictional scenario.	Composition, contamination and representative photographs.
Desired result	A more consistent input for the next operation.	Required output condition and the reason it matters.
Site	An existing work area with access to be assessed.	Space, utilities, access and relevant site constraints.
Operation	The operator wants to compare suitable approaches.	Expected use, handling method and support needs.

Material for a useful assessment

A real enquiry could include permitted photographs, accurate material details and the intended operating context. A technical review would establish suitability and any further information needed before a recommendation.

Sample status Requirement still to be assessed

No specifications, capacity, compliance, pricing or delivery claims are made in this concept. The entries above are examples, not a submitted customer enquiry.